



ASCOTT
CARES

Community | Alliance | Respect | Environment | Supply Chain



THE
ASCOTT
LIMITED

A Member of
CapitalLand Investment

Return on Sustainability



About CapitaLand Investment (CLI)



CLI is a leading global listed real estate investment manager with a strong presence in Asia

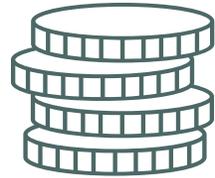
S\$88B / US\$66B funds under management (FUM)

S\$132B / US\$100B assets under management (AUM)

Headquartered in Singapore with presence in over 200 cities



**Listed Funds
Management**



**Private Funds
Management**



**Lodging
Management**

As at Dec 2022

¹In terms of both funds under management (FUM) and market capitalisation.

One of the leading lodging owner-operators globally with a strong Asia footprint.

40 years of track record in the long-stay lodging segment



ASCOTT



160,000

Serviced Residence, Hotel, Rental Housing, PBSA, Senior Living

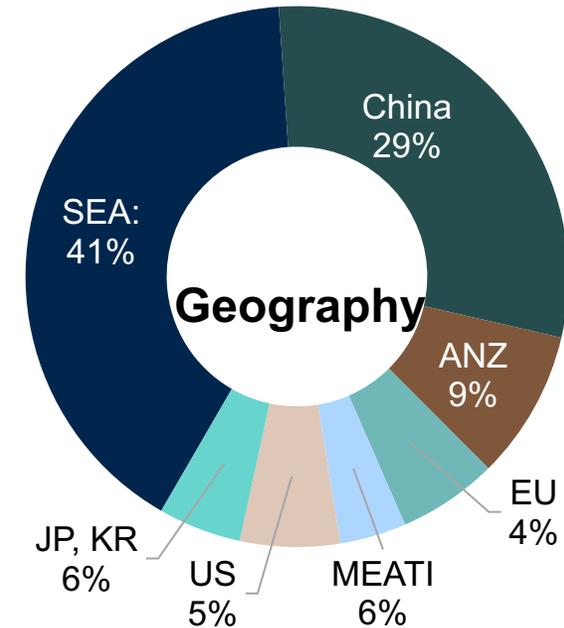
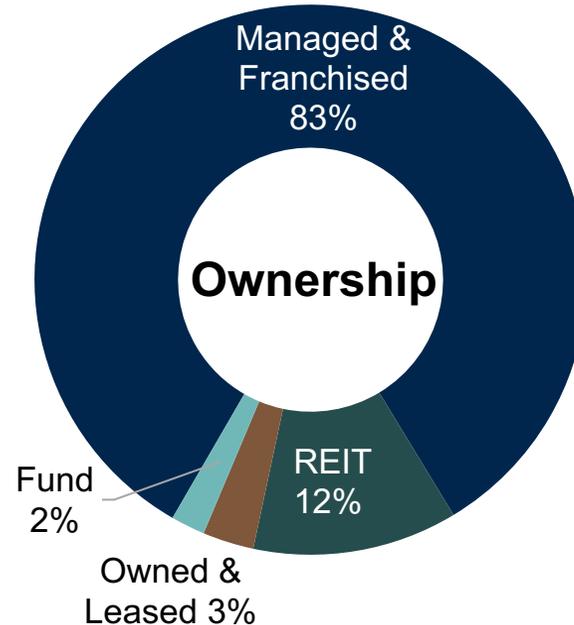
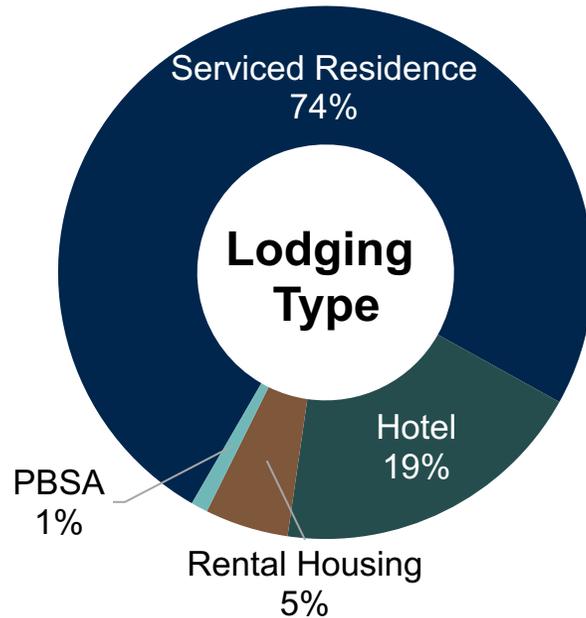
Includes units under development

900+ Properties



228 Cities

43 Countries



As of end Mar '23

Ascott CARES, Ascott's Global Sustainability Framework

Global Sustainable Tourism Council (GSTC) Recognised Status Programme



Launched in Nov 2022, Ascott CARES is Ascott's sustainability framework that aligns its growth strategy with environmental, social and governance (ESG) considerations alongside GSTC Criteria.

C - Community



A - Alliance



R - Respect



E - Environment



S - Supply Chain



Is there a Return on Sustainability?



The Business Case for Sustainability and The Triple Bottom Line



The New Language of Sustainability

- From “Value of Green” to “Return on Sustainability”
- From “Green Premium” to “Brown Discount”

More Investors Than Ever Want an ESG Approach

Companies failing to meet investor expectations on environmental, social and governance (ESG) factors risk losing access to capital markets

Green Debt Issuers Enjoy a “Greenium”

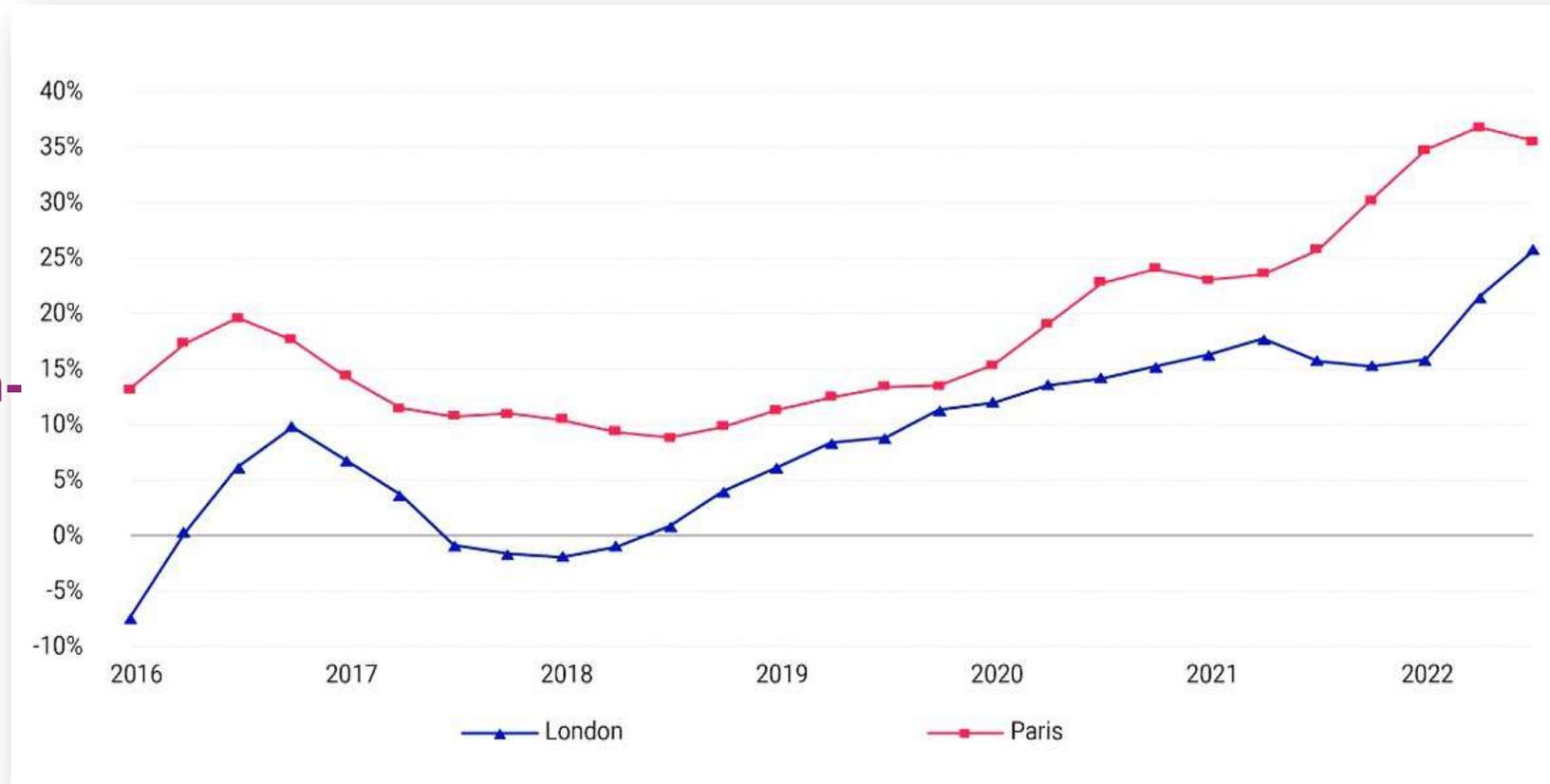
[Investor sentiment on ESG and nonfinancial reporting | EY Singapore](#)

Green Buildings Command a Price Premium

Sale-price gap between offices that have and don't have sustainability ratings

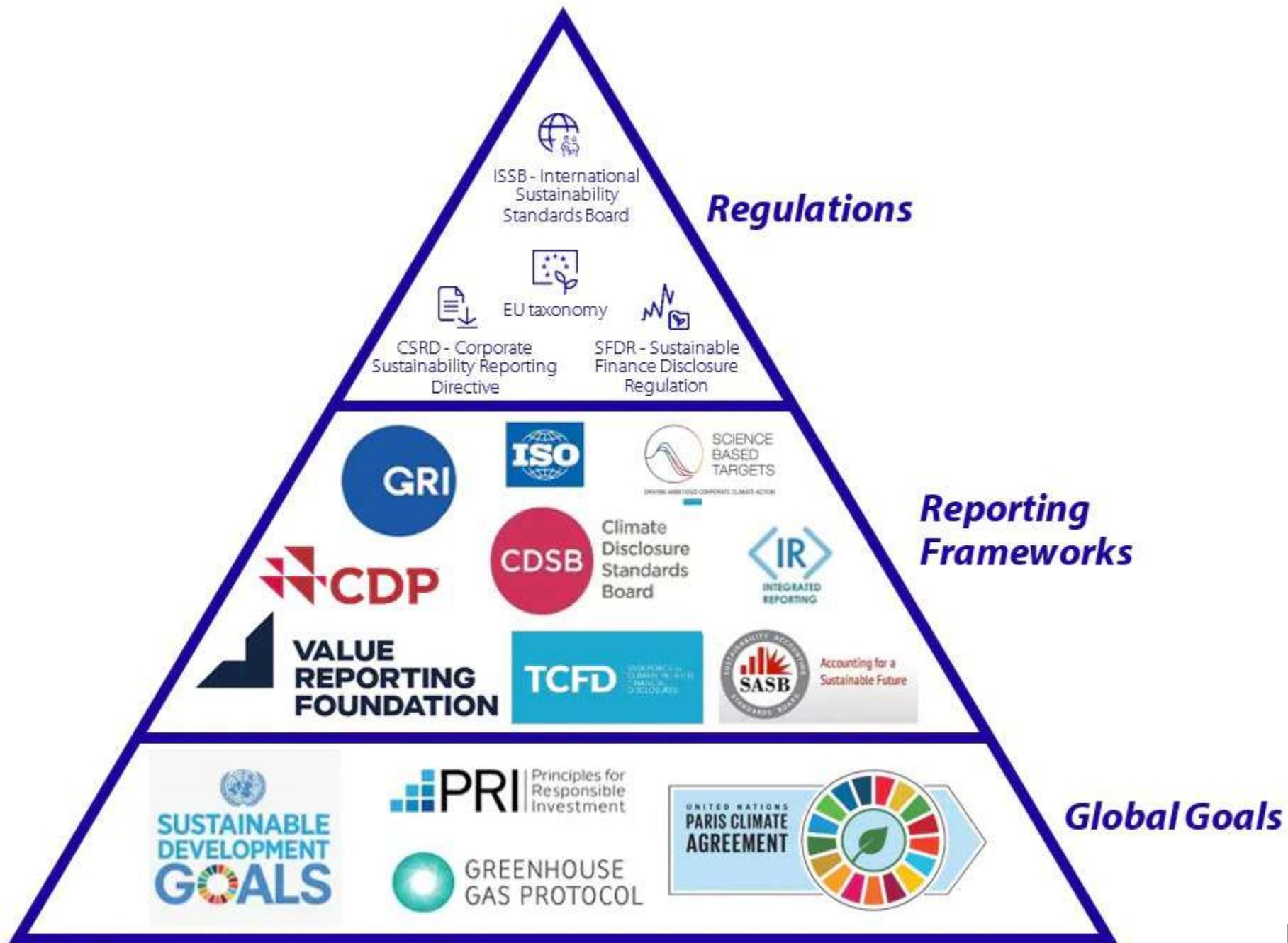


Many of the world's biggest real estate investors have ambitious carbon-reduction targets



Paris
>35%
London
>25%

Source: MSCI, "London and Paris Offices: Green Premium Emerges", November 2022
London sustainability ratings are based on offices that have either BREEAM or LEED ratings; Paris based on BREEAM, LEED, HQE and BBC certifications.



 **Green premiums are temporary**



Brown discount are forever